

## Message Text

UNCLASSIFIED

PAGE 01 ASUNCI 02312 071447Z

ACTION COME-00

INFO OCT-01 ARA-14 ISO-00 EB-07 AGRE-00 USIA-15 /037 W

-----071629Z 098713 /43

R 071425Z JUN 77

FM AMEMBASSY ASUNCION

TO SECSTATE WASHDC 0312

INFO AMEMBASSY LA PAZ

AMEMBASSY SANTIAGO

UNCLAS ASUNCION 2312

E.O. 11652: N/A

TAGS: BEXP, PA

SUBJ: PROPOSED ILLINOIS STATE IOGA TRADE MISSION

REF: A-2081

1. POST CAN PROVIDE PROGRAM SUPPORT FOR TRADE MISSION  
AS OUTLINED IN FAM 973.

2. WE AGREE WITH LA PAZ AND LIMA ON DIFFICULTIES IN  
PROGRAMMING MISSION FOR FEBRUARY AND EARLY MARCH.  
HOWEVER, PARAGUAYANS ALSO LEAVE TOWN FOR LONG EASTER  
WEEKEND. ACCORDINGLY, MISSION SHOULD NOT BE SCHEDULED  
FOR ASUNCION THE PERIOD MARCH 22 THROUGH 27.

3. PARAGUAY IS PURCHASING LARGER QUANTITIES OF AGRICUL-  
TURAL EQUIPMENT AND PREFERS U.S. MAKES IF AT ALL POSSIBLE.  
HOWEVER, U.S. MANUFACTURERS ARE AT A DISADVANTAGE BECAUSE  
BRAZILIAN AND ARGENTINE MANUFACTURERS CAN OFFER EASY  
CREDIT TERMS THROUGH STATE BANKS AS WELL AS CHEAPER AND  
QUICKER DELIVERY. AS A RESULT PROSPECTS FOR INCREASED  
EXPORTS FROM U.S. ARE ONLY FAIR, ALTHOUGH U.S. SUBSIDIARIES  
IN NEIGHBORING COUNTRIES ARE DOING WELL.

4. ESTIMATES OF COSTS:

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A. BILINGUAL SECRETARY \$115 TO \$155 PER WEEK

B. TRANSLATORS \$25 TO \$30 PER DAY

C. INTERPRETERS \$10 TO \$15 PER HOUR

D. RECEPTION FOR 100 PERSONS \$350.00

(ASSUMING USE OF AN EMBASSY RESIDENCE)

E. PRINTING, MAILING AND MISCELLANEOUS \$300.00.

LANDAU

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**TAGS:** BEXP, PA  
**To:** STATE  
**Type:** TE  
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**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009